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WAV MATERIAL FROM **SEVEN STEPS TO MASTERING BUSINESS ANALYSIS,**2ND FDITION

Business Analysis Survey

If you are considering a career in business analysis or even simply shifting your work focus to apply more business analysis concepts, review the following questions and see if they resonate with you.

- 1. I enjoy organizing information. My personal finances are filed and easy to reference.
- 2. I enjoy planning my work. I like to shop and run errands with a list.
- 3. I enjoy, and am good at, preparing documents that are clear and easy to review.
- 4. I am good at drawing diagrams (e.g., maps, floor plans).
- 5. I am able to simplify a complex topic.
- 6. I have a list of tasks that I need to complete daily.
- 7. I enjoy learning new techniques. I am very curious.
- 8. I love problem solving. I enjoy puzzles and logic games.
- 9. I really enjoy getting into details.
- 10. I can step back and see the big picture.
- 11. I am able to motivate myself to get work done.
- 12. I appreciate constructive criticism and feedback so that I can improve myself.
- 13. I love working with people.
- 14. I can handle people with strong emotions.
- 15. I can remain calm when people around me are over stimulated.
- 16. I prefer not to manage/supervise people.
- 17. I am generally patient when others do not understand something that I do.
- 18. I am comfortable dealing with conflict.

- 19. I can honestly and politely tell people when they are straying from the main point when telling a story.
- 20. I am good at negotiating solutions between two other people.
- 21. I enjoy working on project-based work.
- 22. I get personal fulfillment from the act of working more than the delivery of a particular product.
- 23. I am comfortable making presentations in front of groups.
- 24. I am good at conducting meetings, keeping everyone on topic and on schedule.
- 25. Most people enjoy working with me and help me when I ask.
- 26. Before I start every task, I think through how I am going to do it.
- 27. When I receive an e-mail message, I take a few moments to think about to whom and how I am going to respond rather than just reacting.
- 28. I rarely have to send follow-up e-mails to clarify my message.
- 29. When others review my work, they only find a few corrections.
- 30. When someone does not understand something that I am explaining, I can successfully explain it in another way.
- 31. When I give a formal presentation, attendees understand my message.
- 32. I enjoy helping people learn new things.
- 33. I create positive relationships with people.
- 34. Change excites me.
- 35. I love starting new projects, but also take pride in completing a project.
- 36. I am good at getting others to share their stories, preferring to listen to their details than telling them my stories.
- 37. I like to learn about new technologies and inventions.
- 38. I am constantly reading books and blogs and following people, often of varied interests

Did you agree with most of these statements? If so, then a career in business analysis may be best suited to your liking! But do not worry if you did not agree with all these statements. These are just examples. Look back at the ones you agreed with and look what types of activities these represent. You may prefer doing analysis work only in certain areas or context. And that's great! Remember, a business analyst is anyone who does business analysis work. You do not have to wear the hat all the time, just realize when you are performing analysis work!